



Benefits

- You will receive a detailed analysis of your target market
- During individual meetings you will be given the opportunity to connect with potential business partners
- You will present your products as well as your services in front of a large professional audience
- Your business will receive more publicity in your target market
- You will save time and money when entering the new market

Costs

The costs for all services by AHK and OAV will be covered by BMWi. You will only be required to pay a participation fee which will be dependent on your business' size as well as cover your own travel expenses.

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Bundesministerium
für Wirtschaft
und Energie



MITTELSTAND
GLOBAL
EXPORTINITIATIVE ENERGIE

AHK – business trip to South Korea

Biogas and Biofuel

25.11.-28.11.2019



Deutsch-Koreanische
Industrie- und Handelskammer
한독상공회의소

Durchführer



Baden-Württemberg International



GERMAN ASIA-PACIFIC
BUSINESS ASSOCIATION



Opportunities for German companies

Biogas and biofuel

The 3020 Renewable Energies deployment plan of the Korean government includes the increase of renewable energies in the overall energy production up to 20% until 2030. In 2018, 754 MW of bioenergy capacities have been installed (by Nov. 2018). The accumulated capacity now stands at 2,8 GW, which will be increased to 3,8 GW by 2030.

The sludge production is characterized by an average yearly growth rate of 6,4%. Until 2020, the installation of further 811 sewage treatment plants are forecasted (2025: +984). The overall amount of kitchen waste treatment plants of 292 is divided into three distinguished treatment methods: composting, processing to animal feed and biogas production. The privatized plants focus momentarily due to higher profitability, mostly on processing the waste into animal feed. The total amount of biogas, that has been processed by waste, stands at a merely 9%. Derived from the intention, to utilize more organic waste for production of biogas, the interest of Korean enterprises is equally rising. Hence, the market potential on the Korean peninsula is currently in a raising state and bears clear opportunities for enterprises focussing on bioenergy and especially biogas.

At the symposium on the 26th of November German companies will have the opportunity to showcase their products to a professional Korean audience. During the following days the German Korean Chamber of Commerce (AHK) will organize individual meetings between German companies and potential new business partners as well as relevant decision-makers from Korea. Your preferences about potential business partners will be collected and considered.

“Made in Germany” is a globally well-known sign of quality. Considering this and global developments there are promising opportunities for German companies to enter their target market. In order to benefit from the dynamic development of Korea’s energy market and its ambiguous plan, it is necessary to know about the market trend, local circumstances as well as key organizations or companies. By participating in the AHK business trip to Korea you will receive professional advice for your personal entry into the market.

AHK-business programme

The business trip will be organized by the AHK as part of the German energy solutions program initiated by the Federal Ministry of Economic Affairs and Energy (BMWi). The German Asia-Pacific Business Association (OAV) will support the AHK with their execution of the program and will be the direct point of contact for all participants of any business trip to East- and South Asia.

Preliminary schedule AHK-Business trip Korea 2019

Programmpunkte	
Monday, 25. November	Arrival & Briefing Unofficial dinner
Tuesday, 26. November	Symposium You present your products in front of a professional audience
Wednesday – Thursday, 27. - 28 November	Individual meetings with potential new business partners

The individual meetings will be arranged according to your personal preferences.

Small Enterprise 250 € netto
(less than 10 employees and up to 2 Mio. € yearly profit)

Small and Medium-sized Enterprises 750 € netto
(less than 500 employees and less than 50 Mio. € yearly profit)

Big Enterprises 1.250 € netto
(bigger than 500 employees and/ or more than 50 Mio. € yearly profit)

Zielgruppe

Die Geschäftsreise richtet sich vor allem an kleine und mittelständische Unternehmen (KMUs) mit Geschäftsbetrieb in Deutschland aus den Bereichen Biogas und Biokraftstoffe.

Dazu zählen unter anderem:

- Technologien für die effiziente anaerobe Gärung
- Technologien in den Bereichen Gasturbinen für KWK-Anlagen und Mikroturbinen
- Biogasreinigung
- Rückgewinnung von Wasserstoff aus Biogas